Press Release

Colt Data Centre Services Extends Customer Referral Programme in the United States

London, 16, May 2017 – Colt Data Centre Services (DCS), the global data centre operator, has announced today the extension of its customer referral programme into the United States (US). Colt DCS will partner with strategic US-based partners to provide customers with faster connectivity and better access to data centre facilities beyond Europe and Asia.

The extension of the customer referral programme is the latest milestone in Colt DCS' commitment to become to be the most customer centric data centre provider. Colt DCS provides referral partners and their customers with best-of-breed data centre capacity and carrier-neutral colocations services in 29 strategically located data centres across Europe and Asia. In return, Colt DCS' customers will gain access to US-based data centres to expand their global reach.

Colt DCS has recently been focusing extensively on evolving their world-class portfolio, which aims to provide a connectivity rich solution to its customers.

Matt Cantwell, Director of Portfolio Propositions at Colt DCS, commented, "Our portfolio has been designed in keeping with our vision to be *the most customer-centric data centre operator*. Customers will no longer need to pay a premium for buying colocation services within the same sites as the major cloud services providers."

"The extension of the customer referral programme to the US is a result of the increased demand we have seen from our customers for global services. Similarly, there is huge potential to roll-out our best-in-class capabilities in the US, as partners look to us to help them broaden their market opportunities in Europe and Asia. The extension of the customer referral programme, the recent expansion of our data centres and our private connectivity solutions demonstrate our ongoing commitment to delivering a world-class service" added Cantwell.

Ramping up support in Europe

Earlier this year, Colt DCS announced the addition of private connectivity for two major public cloud service providers, Amazon Web Services (AWS) and Microsoft Azure, to its data centres across Europe.

This year Colt DCS has partnered with DE-CIX and BCIX as the internet exchange at the Frankfurt and Berlin sites, in addition to an existing relationship with LINX in London. The company has also recently added carriers Versatel, Willy.tel, Cogent, Sipartech, KPN, Zayo and Eurofibre to its European data centres. These partnerships further strengthen Colt DCS' connectivity offering.

For more information about Colt DCS, visit http://www.coltdatacentres.net/

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About Colt Data Centre Services
Colt Data Centre Services is a leading carrier neutral data centre operator. We are trusted by our globally recognised customers to provide unparalleled service and security. Our operational excellence is verified by achieving one of the highest possible scores in the Uptime Institute's Management and Operations award.

Colt Data Centre Services has been designing, building and operating large scale data centres and providing data centre colocation services for more than 20 years. Over 1000 customers in the world's most data-critical industries trust us to secure their information in our 29 carrier-neutral data centres across Europe and Asia.

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